

Dan Norman

Dan Norman helps Salespeople improve their sales in a tough economy. He does this by teaching them the actions and practices of the very best salespeople which produce increased sales even in these tough economic times.

Dan has more than 25 years of experience in Senior Sales and General Management positions having built large and successful sales organizations for Fortune 100 companies in the United States and the United Kingdom. He has hired and developed thousands of sales representatives and hundreds of sales managers throughout his career. His last position before becoming a professional speaker was as Vice President & General Manager over one of AT&T Mobility's largest markets.

Additionally, Dan is the author of the book, *Top Ten Selling – The Lumberjack Chronicles* a columnist for two magazines and an inventor holding five U.S. Patents.