

# NETWORKING SKILLS TO GROW YOUR BUSINESS!



## TOP TEN SELLING®

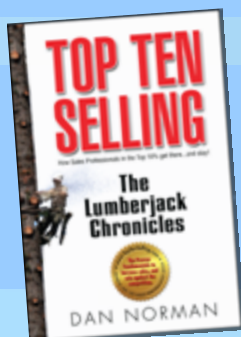
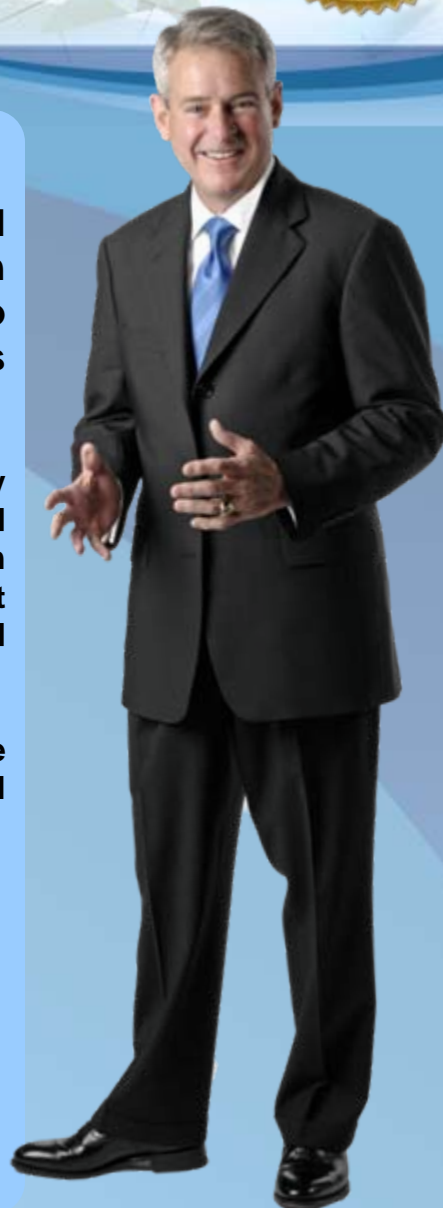
The best sales and business people are still meeting their goals and achieving success in these tough economic times while those who are not are left wondering how the superstars are doing it.

Learn the fundamental networking skills of the very best sales and business people that have propelled them to the top of their professions and kept them there even during tough economic times. The result will be increased sales, more prospects, shortened sales cycles and more business closed.

Dan Norman is a sales performance expert with more than 25 years of experience in senior sales and general management positions with Fortune 100 companies.

### Learn the Attributes & Practices of the Best

- Mindset & character
- Belief in what they do
- Targeted on their buyers
- The effective elevator speech
- Setting goals and staying focused
- Helping other people



"The power of Dan Norman's *"Top Ten Selling"* is quite simply this - if you do what this book tells you to do, you will increase your sales. Period !

- Joe Calloway, author, "Work Like You're Showing Off!" and "Becoming A Category of One"

Book Dan Norman to increase your sales. [www.toptenselling.com](http://www.toptenselling.com)

[dan@toptenselling.com](mailto:dan@toptenselling.com) P: 407-566-9741 C: 407-760-1000

© 2008 DAN NORMAN. All rights reserved.

