

SEVEN FUNDAMENTALS TO INCREASE SALES IN A TOUGH ECONOMY!



TOP TEN SELLING®

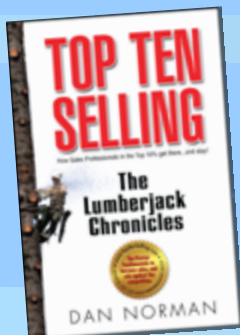
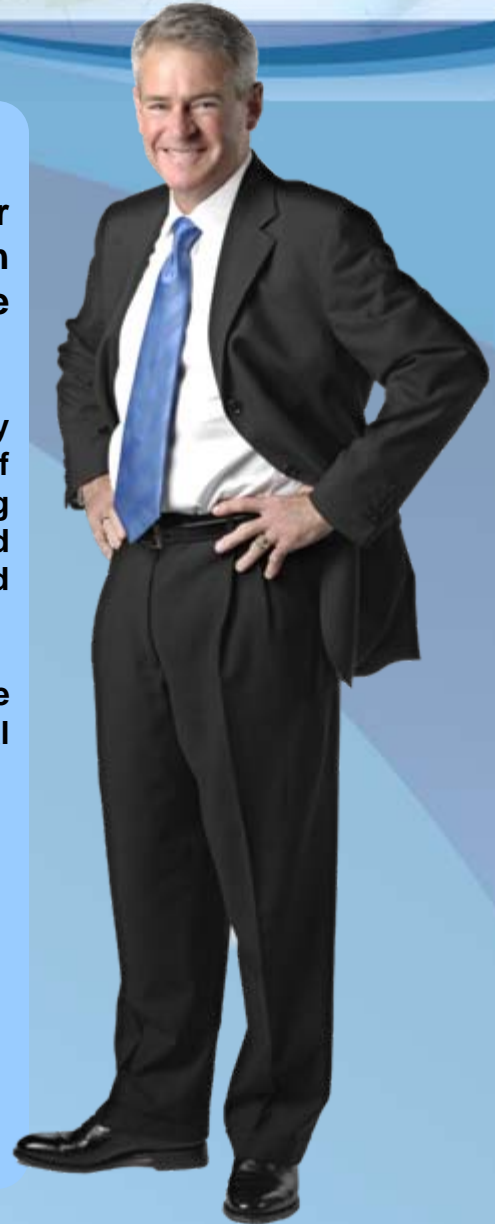
The best salespeople are still meeting their goals and achieving success in these tough economic times while those who are not are left wondering how the superstars are doing it.

Learn the seven fundamental practices of the very best salespeople that have propelled them to the top of their professions and kept them there even during tough economic times. The result would be increased sales, more prospects, shortened sales cycles and more business closed.

Dan Norman is a sales performance expert with more than 25 years of experience in senior sales and general management positions with Fortune 100 companies.

FUNDAMENTAL PRACTICES OF THE BEST:

- Mindset
- Strong character
- Believe in what they do
- Targeted on their buyers
- Set goals and stay focused
- Strong sales skills
- Help other people



"The power of Dan Norman's *"Top Ten Selling"* is quite simply this - if you do what this book tells you to do, you will increase your sales. Period !

- Joe Calloway, author, "Work Like You're Showing Off!" and "Becoming A Category of One"

Book Dan Norman to increase your sales. www.toptenselling.com

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